

New CONSULTANT FreshSTART REWARDS PROGRAM

We make it easy for new Consultants to set achievable goals and earn exclusive rewards right from the start.



In addition to the 35% Discount, new Consultants can earn approximately \$700 in products and Norwex logo'd items by selling and recruiting during their first 90 days of joining Norwex.

FreshSTART Rewards Sales Plan

<p>STEP 1 15 Day Sales Goal Due Date:</p> <hr/>	<p>Submit \$400 in Subtotal A Sales in your first 15 days and receive over \$135 in free product!</p>  <p>September new Consultants can earn an EXTRA \$50 SHOPPING SPREE when you complete your FreshSTART Sales Step 1!***</p>	<ul style="list-style-type: none"> • Spirinett (pack of 2) • Bathroom Scrub Mitt • Veggie & Fruit Scrub Cloth • Timeless Natural Hand Cleaner • Ultra Power Plus™ Laundry Detergent (500 g) • Scrubby Corner Cloth • Dusting Mitt (green) • EnviroCloth® (pink) • SpiriSponge (pack of 2)
<p>STEP 2 30 Day Sales Goal Due Date:</p> <hr/>	<p>Submit \$1000 in Subtotal A Sales in your first 30 days and receive over \$185 in free product!</p> 	<ul style="list-style-type: none"> • Window Cloth • Kitchen Cloth & Towel (orchid) • All-Purpose Kitchen Cloth • Bottle Brush with EnviroSleeve • Mighty Mesh Pot Scrubber • Cleaning Paste • Kitchen Scrub Cloth • Dish Cloth (blue, pack of 2) • Tile Mop Pad (large)
<p>STEP 3 60 Day Sales Goal Due Date:</p> <hr/>	<p>Submit \$2000 in Subtotal A Sales in your first 60 days and receive over \$230 in free product!</p> 	<ul style="list-style-type: none"> • Hair Turban (light blue) • Hand & Bath Towel (teal) • Bath Mat (teal) • Timeless Relaxation Rescue Gel • Optic Scarf (multi) • Reusable Produce Bags (set of 3) • Makeup Removal Cloth Set (set of 3) • Body Pack (vibrant, set of 3) • Stainless Steel Drinking Straws

*Based on average party sales of \$500.

**New Consultant Application and Agreement must be submitted to the Home Office from noon, CDT, September 1 to noon, CDT, October 1, 2017, and \$400 in Subtotal A Sales must be submitted to the Home Office within 15 days of joining to qualify for the bonus Shopping Spree. Products are subject to substitution at the discretion of Norwex.



New CONSULTANT FreshSTART REWARDS PROGRAM

Norwex rewards our Recruiters, too. When you recruit a new Consultant who then completes their Step 1 Sales Goal, you'll earn a \$150 Shopping Spree!



FreshSTART Rewards Recruiting Plan

STEP 1
45 Day
Recruiting
Goal
Due Date:

Recruit 1 new Consultant in your first 45 days and receive a custom Norwex Demo Bag.**



Whom do you know that could use some extra spending money or who wants to make a difference?

STEP 2
60 Day
Recruiting
Goal
Due Date:

Have 2 new Consultants recruited in your first 60 days and receive a Norwex Mop Bag.**



The experience of building a business is better with friends. Build your team and support system by sharing the Norwex Opportunity with your contacts.

STEP 3
90 Day
Recruiting
Goal
Due Date:

Recruit a total of 3 new Consultants in your first 90 days and receive a custom Norwex Carry-On Bag*** and the opportunity to promote to Team Coordinator!†



Be sure your "party talk" has some Recruiting Seeds! You'll find a few in your New Consultant Guide to help get you started.

***For a new recruit to count toward this incentive, their Sales Consultant Application & Agreement and \$250 in Subtotal A Sales must be received in the Home Office in the month they join. †Please refer to the Success Builder brochure for complete Team Coordinator requirements. Products are subject to substitution at the discretion of Norwex.